## MICHAEL J. MAKROPOULOS

## BIOGRAPY

Michael "Mak" Makropoulos is a senior level executive with over 30 years of security, operations and technology management experience. He has led many different groups, programs and initiatives, both nationally and internationally in Europe and the Middle East, ranging across operations, security, and global expansion. Currently, Mr. Makropoulos is the Managing Partner at Palisade International, a security consulting and technology integration firm that provides services across the spectrum of physical security, personal security and risk.

Additionally, Michael leads a team of Executive Protection agents that provide close protection to business executives, pastors, professional athletes and dignitaries both inside the United States as well as in Europe, the Middle East and Africa. Mr. Makropoulos combines the disciplines of risk assessment, vulnerability analysis and case management to projects related to a company's executive, physical and operational security.

Previous to Palisade International, Mr. Makropoulos served in a number of executive leadership roles for well known, Fortune 100 companies including Compaq and Xerox. He has also consulted with over 100 companies on strategic planning, strategic marketing, finance and funding.

Mr. Makropoulos is a licensed private detective, a GA state instructor, an officer in the Georgia DoD, an NRA and tactical weapons instructor, a military weapons instructor, a weapons simulator instructor, and a practicing martial artist for over 40 years across a wide array of styles.

Certifications that he holds include:

- Military Range Officer
- NRA Chief Range Safety Officer (RSO Instructor)
- NRA Pistol Instructor / Defense Inside / Outside the Home Instructor
- EST II Advanced Warfare Weapons Simulator (DoD)
- German Military Bronze Marksmanship Medal

Mr. Makropoulos has supported the GAPPI board and organization by providing technology guidance and has been a speaker at past GAPPI events.

A resident of Roswell, GA of nearly 20 years, Michael gives back to the community by providing Active Shooter Response and Home Invasion Prevention seminars to companies, churches, communities and individuals.

Michael holds a B.A. from the University of Redlands, is conversant in French and understands / speaks portions of several other languages.

